

CONDENSED STATEMENT OF INCOME*(in thousands, except per share data) (unaudited)*

	Quarter Ended		% <u>Change</u>	Year Ended		% <u>Change</u>
	June 30			June 30		
	<u>2001</u>	<u>2000</u>		<u>2001</u>	<u>2000</u>	
Revenues:						
Software licensing & installation	\$ 26,978	\$ 21,800	24%	\$ 101,259	\$ 57,688	76%
Maintenance/support & service	37,205	27,707	34%	134,138	97,519	38%
Hardware sales	<u>30,734</u>	<u>19,862</u>	55%	<u>110,071</u>	<u>70,093</u>	57%
Total revenues	\$ 94,917	\$ 69,369	37%	\$ 345,468	\$ 225,300	53%
Cost of sales:						
Cost of hardware	\$ 21,063	\$ 15,125	39%	\$ 75,629	\$ 51,045	48%
Cost of services	<u>31,338</u>	<u>21,274</u>	47%	<u>118,242</u>	<u>76,139</u>	55%
Total cost of sales	<u>\$ 52,401</u>	<u>\$ 36,399</u>	44%	<u>\$ 193,871</u>	<u>\$ 127,184</u>	52%
Gross profit	\$ 42,516	\$ 32,970	29%	\$ 151,597	\$ 98,116	55%
	45%	48%		44%	44%	
Operating expenses:						
Selling and marketing	\$ 7,044	\$ 6,501	8%	\$ 27,770	\$ 19,015	46%
Research and development	2,776	2,242	24%	10,871	8,022	36%
General and administrative	<u>8,832</u>	<u>6,377</u>	38%	<u>27,216</u>	<u>20,069</u>	36%
Total operating expenses	<u>\$ 18,652</u>	<u>\$ 15,120</u>	23%	<u>\$ 65,857</u>	<u>\$ 47,106</u>	40%
Operating income	\$ 23,864	\$ 17,850	34%	\$ 85,740	\$ 51,010	68%
Other income (expense):						
Interest income	\$ 361	\$ 125		\$ 1,386	\$ 863	
Interest expense	(72)	(767)		(920)	(1,910)	
Other, net	<u>110</u>	<u>173</u>		<u>717</u>	<u>1,802</u>	
Total other income (expense)	<u>\$ 399</u>	<u>\$ (469)</u>		<u>\$ 1,183</u>	<u>\$ 755</u>	
Income before income taxes	\$ 24,263	\$ 17,381	40%	\$ 86,923	\$ 51,765	68%
Provision for income taxes	<u>8,734</u>	<u>5,947</u>	47%	<u>31,292</u>	<u>17,415</u>	80%
Income from continuing operations	\$ 15,529	\$ 11,434	36%	\$ 55,631	\$ 34,350	62%
Loss from discontinued operations, net	-	-		-	(332)	
Net income	<u>\$ 15,529</u>	<u>\$ 11,434</u>	36%	<u>\$ 55,631</u>	<u>\$ 34,018</u>	64%
Diluted earnings per share:						
Income from continuing operations	\$ 0.17	\$ 0.13	28%	\$ 0.61	\$ 0.40	51%
Loss from discontinued operations	<u>\$ -</u>	<u>\$ -</u>		<u>\$ -</u>	<u>(0.00)</u>	
Net income	<u>\$ 0.17</u>	<u>\$ 0.13</u>	28%	<u>\$ 0.61</u>	<u>\$ 0.40</u>	53%
Diluted weighted average shares outstanding	<u>92,651</u>	<u>87,048</u>	6%	<u>91,344</u>	<u>85,277</u>	7%

CONDENSED BALANCE SHEETS*(in thousands) (unaudited)*

	<u>2001</u>	<u>2000</u>
Current assets	\$ 175,340	\$ 104,000
Property and equipment, net	137,494	93,285
Intangible assets, net	119,202	115,095
Other assets, net	<u>1,009</u>	<u>8,702</u>
Total assets	<u>\$ 433,045</u>	<u>\$ 321,082</u>
Accounts payable and accrued expenses	\$ 27,365	\$ 19,005
Short-term borrowings	-	70,500
Deferred revenue	95,004	71,457
Long-term debt	315	443
Deferred income taxes	7,857	5,132
Stockholders' equity	<u>302,504</u>	<u>154,545</u>
Total liabilities and stockholders' equity	<u>\$ 433,045</u>	<u>\$ 321,082</u>